

BELLSOUTH

BellSouth Telecommunications, Inc.

150 South Monroe Street
Suite 400
Tallahassee, Florida 32301

jerry.hendrix@bellsouth.com

Jerry D. Hendrix

Vice President
Regulatory & External Affairs

Phone: (850) 577-5550

Fax (850) 224-5073

December 15, 2006

Beth Salak, Director
Competitive Markets and Enforcement
Attn: Tariff Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, attached for filing with the Commission are the following pages of BellSouth's General Subscriber Service Tariff:

General Subscriber Service Tariff

- Section A2 - Second Revised Page 35.6.20
- Second Revised Page 35.6.20.1
- Second Revised Page 35.6.20.2

The purpose of this filing is to provide for the BellSouth 2007 Key Customer Promotion. This Special Promotion will begin January 1, 2007 and end December 31, 2007.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President

Attachments

Promotion Description

Key Customer

OVERVIEW OF PROMOTION

BellSouth plans to offer the following special promotion beginning January 1, 2007 and ending on December 31, 2007.

This promotion is available to existing BellSouth customers in the nine (9) state BellSouth region that are located in specified wire centers within each state. The Key Customer Program will offer discounts on the Subscriber's bill. Subscribers must sign a 24 or 36-month term agreement to participate in the program to receive the discounts specified. Subscriber agrees to pay the applicable BellSouth rates or charges set forth in the Service Descriptions & Price Lists or the applicable tariff or other notice, as the case may be, subject to discounts provided under this Agreement; Subscriber agrees that rates or prices may change over the term, but the discount is fixed based on the term selected.

Program Eligibility

- Available to existing BellSouth business customers subscribing to local exchange service.
- Monthly Billed BellSouth Charges for local exchange services for Subscriber's location must be between seventy-five dollars (\$75) to five thousand four hundred dollars (\$5,400) - excluding hunting, analog private line, certain usage based services, PRI, BIS-T1, BIS-PRI and Metro Ethernet charges to receive the discounts.
- Subscriber's location must be located in specified wire centers.
- Complete Choice for Business Package subscribers are not eligible to receive the hunting discount.
- Subscriber must sign a 24 or 36 month term agreement to receive the discounts.

Program Elements

- Subscriber will earn for each such month of the term a discount in an amount equal to the applicable discount percentage multiplied by the Subscriber's Monthly Billed BellSouth Charges; in addition, if applicable, Subscriber will earn for each month of the term a Hunting Discount for Hunting Service equal to the applicable Hunting Discount percentage multiplied by the Subscriber's hunting charge.
- Discount(s): Specified % of Subscriber's total Monthly Billed BellSouth Charges for local exchange service to the customer (TBR) based upon rates or prices provided in the Service Descriptions and Price Lists, under General Exchange Price Lists and Private Line Price Lists, or the GSST (A) and Private Line Services (B) tariffs (in tariffed states).

Monthly Billed BellSouth Charges	24 Month	36 Month
\$75 - \$249.99	10%	20%
\$250 - \$5,400	10%	25%
Hunting Discount	50%	100%

- The term "Monthly Billed BellSouth Charges" means Subscriber monthly billed BellSouth local service charges at qualifying locations for BellSouth services that are local services as set forth in the Service Descriptions and Price Lists, under General Exchange Price Lists and Private Line Price Lists (or the GSST (A) and Private Line Services (B) tariffs in tariffed states), excluding Non-Program

All BellSouth marks contained herein are owned by BellSouth Intellectual Property Corporation

Promotion Description

Services, other non-regulated charges (other regulated charges in tariffed states), other fees or surcharges, taxes, non-state tariffed charges, certain usage based services, late payment charges, charges billed pursuant to federal or state access service tariffs, charges collected on behalf of municipalities (including, but not limited to services for 911 service and dual party relay services), and charges for services provided by other companies. (For example charges excluded include, but are not limited to, charges for BellSouth Long Distance, Inc., BellSouth® Fast Access® Business DSL, BellSouth® Dedicated Internet Access Service, BellSouth Advertising and Publishing Corporation or Cingular Wireless®.)

- Subscribers who participate in the Program and also subscribe to new service during the term, will not be billed for the line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents, and trunks).
- Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in an eligible location and meets the revenue requirement.
- Should Subscriber's charges decrease below seventy five dollars (\$75), the Subscriber will not receive the discount until the Subscriber's monthly charges meet this minimum TBR amount seventy five dollars (\$75).
- Should Subscriber's charges exceed the five thousand four hundred dollars (\$5,400) threshold, the Subscriber will only receive the maximum discount allowed under this Program for monthly charges up to five thousand four hundred dollars (\$5,400).
- The applicable discount(s) for any given month will appear as a credit in the Rewards and Discounts section of the Subscriber's bill in a subsequent billing period, usually within one (1) or two (2) billing cycles. Subscriber will receive the discount associated with Subscriber's Monthly Billed BellSouth Charges (in tariffed states as defined in the applicable BellSouth tariffs) for the respective month in each state while this term agreement is in effect.
- Participation in the Program begins on the date the Subscriber commits to a term agreement and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term agreement order.
- In the event the Subscriber terminates the Subscriber agreement, the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term. Similarly, if the Subscriber's BellSouth local exchange service decreases below a business line class of service (e.g. Remote Call Forwarding) at any time during the term, the Subscriber will be deemed to have terminated the term agreement, and the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term. These charges will appear on a subsequent bill or, if applicable, on the Subscriber's final bill as a charge in the Other Charges and Credits (OC&C) section. Payment of this charge does not release the Subscriber from other previous amounts owed to BST.

Set charge to be multiplied by number of months remaining on term after disconnect: \$30

Promotion Description

- Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue requirement may have all locations participate as long as it is billed under the same account and at least one location is located in a specified wire center.
- Unless the Subscriber notifies BellSouth in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term agreement shall automatically renew for another term as initially selected. BellSouth will provide written and/or verbal reminders to the Subscriber of the Subscriber term agreement expiration date and the automatic renewal provision beginning approximately one hundred and eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay the published rate or prices of the full tariffed charges for services.
- In tariffed states, the term agreement is subject to and controlled by the provisions of BellSouth's lawfully filed tariffs, including any changes therein as may be made from time to time; in detariffed states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.

Program Restrictions

- Program discounts as well as Hunting Discounts (for hunting service) apply only to Monthly Billed BellSouth charges within a state, not across states.
- Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.
- Complete Choice for Business Package subscribers may participate in the Program, but are not eligible to receive the Hunting Discount.
- Subscribers with aggregate annual billing, per state of BellSouth services exceeding sixty five thousand dollars (\$65,000) at the time of enrollment, are not eligible to participate in this promotion.
- This promotion may not be used concurrently with any previous or existing local exchange service term agreement programs, unless otherwise stated.
- However, Subscribers currently participating under an existing BellSouth Small Business Promotion local exchange term agreement may migrate to this promotion without incurring any termination liability from the existing program if the Subscriber has twelve (12) months or less remaining under the existing term election agreement for local exchange services with BellSouth, and the Subscriber agrees to the BellSouth Small Business Key Customer local exchange term agreement that provides for an equal or greater number of business access lines than under their existing local exchange term agreement. The new local exchange service term agreement will be based upon monthly business access line rates in effect at the time the new local exchange service term agreement is effective.
- Analog Private Line, certain usage based services, PRI, BIS-T1, BIS-PRI, or Metro Ethernet services will not be included in qualifying revenue under this program or entitled to discounts for the related revenues.
- BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term agreement.

Promotion Description

- This BellSouth 2007 Key Customer Program Agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.
- Subscriber understands that their signature on the Key Customer Program Agreement constitutes the Subscriber's enrollment in the BellSouth 2007 Key Customer Promotion under this agreement and the applicable tariffs; the signatory must have authority to commit their company to the term agreement.
- Subscriber and BellSouth acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detariffed, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs," or any other references to BellSouth's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tariffed term and conditions are incorporated by reference as if fully included herein. To the extent there exists a conflict between the terms set forth herein and those incorporated by reference, the terms set forth herein shall control.

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion Service	Description	Period Authority												
(DELETED)														
BellSouth's Service Territory – From Central Office where services are available	BellSouth 2007 Key Customer Promotion This promotion is available to existing BellSouth customers in the nine (9) state BellSouth region that are located in specified wire centers within each state. The Key Customer Program will offer discounts on the Subscriber's bill. Subscribers must sign a 24 or 36-month term agreement to participate in the program to receive the discounts specified. Subscriber agrees to pay the applicable BellSouth rates or charges set forth in the Service Descriptions & Price Lists or the applicable tariff or other notice, as the case may be, subject to discounts provided under this Agreement; Subscriber agrees that rates or prices may change over the term, but the discount is fixed based on the term selected.	01/01/07 to 12/31/07 (D) (N)												
	Program Eligibility	(N)												
	--Available to existing BellSouth business customers subscribing to local exchange service.	(N)												
	--Monthly Billed BellSouth Charges for local exchange services for Subscriber's location must be between seventy-five dollars (\$75) to five thousand four hundred dollars (\$5,400) - excluding hunting, analog private line, certain usage based services, PRI, BIS-T1, BIS-PRI and Metro Ethernet charges to receive the discounts.	(N)												
	--Subscriber's location must be located in specified wire centers.	(N)												
	--Complete Choice for Business Package subscribers are not eligible to receive the hunting discount.	(N)												
	--Subscriber must sign a 24 or 36 month term agreement to receive the discounts.	(N)												
	Program Elements	(N)												
	--Subscriber will earn for each such month of the term a discount in an amount equal to the applicable discount percentage multiplied by the Subscriber's Monthly Billed BellSouth Charges; in addition, if applicable, Subscriber will earn for each month of the term a Hunting Discount for Hunting Service equal to the applicable Hunting Discount percentage multiplied by the Subscriber's hunting charge.	(N)												
	--Discount(s): Specified % of Subscriber's total Monthly Billed BellSouth Charges for local exchange service to the customer (TBR) based upon rates or prices provided in the Service Descriptions and Price Lists, under General Exchange Price Lists and Private Line Price Lists, or the GSST (A) and Private Line Services (B) tariffs (in tariffed states).	(N)												
	<table border="1"> <thead> <tr> <th>Monthly Billed BellSouth Charges</th> <th>24 Month</th> <th>36 Month</th> </tr> </thead> <tbody> <tr> <td>\$75 - \$249.99</td> <td>10%</td> <td>20%</td> </tr> <tr> <td>\$250 - \$5400</td> <td>10%</td> <td>25%</td> </tr> <tr> <td>Hunting Discount</td> <td>50%</td> <td>100%</td> </tr> </tbody> </table>	Monthly Billed BellSouth Charges	24 Month	36 Month	\$75 - \$249.99	10%	20%	\$250 - \$5400	10%	25%	Hunting Discount	50%	100%	
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A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
(DELETED) (cont'd)			(D)
BellSouth's Service Territory – From Central Office where services are available	BellSouth 2007 Key Customer Promotion (Cont'd)	<p>--Subscribers who participate in the Program and also subscribe to new service during the term, will not be billed for the line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents, and trunks).</p> <p>--Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in an eligible location and meets the revenue requirement.</p> <p>--Should Subscriber's charges decrease below seventy five dollars (\$75), the Subscriber will not receive the discount until the Subscriber's monthly charges meet this minimum TBR amount seventy five dollars (\$75).</p> <p>--Should Subscriber's charges exceed the five thousand four hundred dollars (\$5,400) threshold, the Subscriber will only receive the maximum discount allowed under this Program for monthly charges up to five thousand four hundred dollars (\$5,400).</p> <p>--The applicable discount(s) for any given month will appear as a credit in the Rewards and Discounts section of the Subscriber's bill in a subsequent billing period, usually within one (1) or two (2) billing cycles. Subscriber will receive the discount associated with Subscriber's Monthly Billed BellSouth Charges (in tariffed states as defined in the applicable BellSouth tariffs) for the respective month in each state while this term agreement is in effect.</p> <p>--Participation in the Program begins on the date the Subscriber commits to a term agreement and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term agreement order.</p> <p>--In the event the Subscriber terminates the Subscriber agreement, the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term. Similarly, if the Subscriber's BellSouth local exchange service decreases below a business line class of service (e.g. Remote Call Forwarding) at any time during the term, the Subscriber will be deemed to have terminated the term agreement, and the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term. These charges will appear on a subsequent bill or, if applicable, on the Subscriber's final bill as a charge in the Other Charges and Credits (OC&C) section. Payment of this charge does not release the Subscriber from other previous amounts owed to BST. Set charge to be multiplied by number of months remaining on term after disconnect: \$30</p> <p>--Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue requirement may have all locations participate as long as it is billed under the same account and at least one location is located in a specified wire center.</p> <p>--Unless the Subscriber notifies BellSouth in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term agreement shall automatically renew for another term as initially selected. BellSouth will provide written and/or verbal reminders to the Subscriber of the Subscriber term agreement expiration date and the automatic renewal provision beginning approximately one hundred and eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay the published rate or prices of the full tariffed charges for services.</p> <p>--In tariffed states, the term agreement is subject to and controlled by the provisions of BellSouth's lawfully filed tariffs, including any changes therein as may be made from time to time; in detariffed states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.</p>	(N)

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
(DELETED) (cont'd)			(D)
BellSouth's Service Territory – From Central Office where services are available	BellSouth 2007 Key Customer Promotion (Cont'd)	<p>Program Restrictions</p> <p>--Program discounts as well as Hunting Discounts (for hunting service) apply only to Monthly Billed BellSouth charges within a state, not across states.</p> <p>--Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.</p> <p>--Complete Choice for Business Package subscribers may participate in the Program, but are not eligible to receive the Hunting Discount.</p> <p>--Subscribers with aggregate annual billing, per state of BellSouth services exceeding sixty five thousand dollars (\$65,000) at the time of enrollment, are not eligible to participate in this promotion.</p> <p>--This promotion may not be used concurrently with any previous or existing local exchange service term agreement programs, unless otherwise stated.</p> <p>--However, Subscribers currently participating under an existing BellSouth Small Business Promotion local exchange term agreement may migrate to this promotion without incurring any termination liability from the existing program if the Subscriber has twelve (12) months or less remaining under the existing term election agreement for local exchange services with BellSouth, and the Subscriber agrees to the BellSouth Small Business Key Customer local exchange term agreement that provides for an equal or greater number of business access lines than under their existing local exchange term agreement. The new local exchange service term agreement will be based upon monthly business access line rates in effect at the time the new local exchange service term agreement is effective.</p> <p>--Analog Private Line, certain usage based services, PRI, BIS-T1, BIS-PRI, or Metro Ethernet services will not be included in qualifying revenue under this program or entitled to discounts for the related revenues.</p> <p>--BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term agreement.</p> <p>--This BellSouth 2007 Key Customer Program Agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.</p> <p>--Subscriber understands that their signature on the Key Customer Program Agreement constitutes the Subscriber's enrollment in the BellSouth 2007 Key Customer Promotion under this agreement and the applicable tariffs; the signatory must have authority to commit their company to the term agreement.</p> <p>--Subscriber and BellSouth acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detariffed, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs," or any other references to BellSouth's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tariffed term and conditions are incorporated by reference as if fully included herein. To the extent there exists a conflict between the terms set forth herein and those incorporated by reference, the terms set forth herein shall control.</p>	(N) (N) (N) (N) (N) (N) (N) (N) (N) (N) (N)

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion Service	Description	Period Authority
(DELETED) BellSouth Key Customer Promotion Territory—From Central Office where services are available	<p>This promotion is available to existing BellSouth customers in the nine (9) state BellSouth region that are located in specified wire centers within each state. The Key Customer Program will offer <i>Discounts</i> on the Subscriber's bill. Subscribers must sign a 24 or 36-month term election agreement to participate in the program to receive the <i>discounts</i> specified.</p> <p>Rules And Regulations</p> <p>— Available to existing BellSouth business customers subscribing to local exchange service.</p> <p>— <i>Monthly Billed BellSouth Regulated Charges</i> for local exchange services for Subscriber's location must be between seventy five dollars (\$75.00) to <i>five thousand four hundred dollars (\$5,400)</i> (excluding hunting, analog private line, PRI, BIS-T1 and BIS-PRI charges) to receive the <i>Discount</i>.</p> <p>— Subscriber's location must be located in specified wire centers.</p> <p>— Complete Choice for Business Package subscribers are not eligible to receive the hunting <i>discount</i>.</p> <p>— Subscriber must sign a 24 or 36-month term election agreement to receive the <i>Discounts</i>.</p> <p>— Subscriber will earn for each such month of the term a <i>Discount</i> in an amount equal to the applicable Program <i>Discount</i> percentage multiplied by the Subscriber's <i>Monthly Billed BellSouth Regulated Charges</i>; in addition, if applicable, Subscriber will earn for each month of the term a Hunting <i>Discount</i> for Hunting Service equal to the applicable Hunting <i>Discount</i> percentage multiplied by the Subscriber's hunting charge.</p> <p>— <i>Discount(s)</i>: Specified percentage (%) of Subscriber's <i>Monthly Billed BellSouth Regulated Charges</i> for local exchange service (<i>TBR</i>) (charges to the customer) from the GSST A and Private Line Services (B) tariffs (<i>in tariffed states</i>). Monthly Billed BellSouth Regulated Charges: 24-month: 10% 36-month (\$75-\$249.99): 20% 36-month (\$250-\$5,400): 25% Hunting <i>Discount</i>: 24-month, 50%; 36-month, 100%</p> <p>— (DELETED)</p> <p>— The term "Monthly Billed BellSouth Regulated Charges" means Subscriber monthly billed BellSouth regulated charges at qualifying locations for BellSouth services that are regulated local exchange services or would be subject to tariff if purchased on a standalone basis, excluding: Non-Program Services, non-regulated charges, other fees or surcharges, taxes, non-state tariffed charges, late payment charges, charges billed pursuant to federal or state access service tariffs, charges collected on behalf of municipalities (including, but not limited to services for 911 service and dual party relay services), and charges for services provided by other companies. (For example charges excluded include, but are not limited to, charges for BellSouth Long Distance, Inc., BellSouth Fast Access Business DSL, BellSouth Dedicated Internet Access Service, BellSouth Advertising and Publishing Corporation or Cingular Wireless).</p> <p>— Subscribers who participate in the Program and also subscribe to new service during the <i>term</i>, will not be billed for the line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents, and trunks).</p> <p>— Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in an eligible location and meets the revenue requirement.</p>	<p>01/01/06 (C) to (D) 12/31/06</p>

Material previously appearing on this page now appears on page(s) 35.6.20.1 of this section.

All BellSouth marks contained herein and as set forth in the trademarks and service marks section of the BellSouth Tariffs are owned by BellSouth Intellectual Property Corporation.
 All BellSouth marks contained herein and as set forth in the trademarks and servicemarks section of this Tariff are owned by BellSouth Intellectual Property Corporation.

ISSUED: December 15, 2006 ~~ISSUED: December 16, 2005~~

EFFECTIVE: January 1, 2007 ~~EFFECTIVE: January 1, 2006~~

BY: Marshall M. Criser III, President -FL
 Miami, Florida

BellSouth's Service Territory - From Central Office where services are available BellSouth 2007 Key Customer Promotion

This promotion is available to existing BellSouth customers in the nine (9) state BellSouth region that are located in specified wire centers within each state. The Key Customer Program will offer discounts on the Subscriber's bill. Subscribers must sign a 24 or 36-month term agreement to participate in the program to receive the discounts specified. Subscriber agrees to pay the applicable BellSouth rates or charges set forth in the Service Descriptions & Price Lists or the applicable tariff or other notice, as the case may be, subject to discounts provided under this Agreement; Subscriber agrees that rates or prices may change over the term, but the discount is fixed based on the term selected. (N) to 12/31/07 (C)

Program Eligibility (N)

- Available to existing BellSouth business customers subscribing to local exchange service. (N)
- Monthly Billed BellSouth Charges for local exchange services for Subscriber's location must be between seventy-five dollars (\$75) to five thousand four hundred dollars (\$5,400) - excluding hunting, analog private line, certain usage based services, PRL, BIS-T1, BIS-PRI and Metro Ethernet charges to receive the discounts. (C) (N) (C)
- Subscriber's location must be located in specified wire centers. (C) (N)
- Complete Choice for Business Package subscribers are not eligible to receive the hunting discount. (N)
- Subscriber must sign a 24 or 36 month term agreement to receive the discounts. (C) (N)

Program Elements (N)

- Subscriber will earn for each such month of the term a discount in an amount equal to the applicable discount percentage multiplied by the Subscriber's Monthly Billed BellSouth Charges; in addition, if applicable, Subscriber will earn for each month of the term a Hunting Discount for Hunting Service equal to the applicable Hunting Discount percentage multiplied by the Subscriber's hunting charge. (N) (C) (C) (D) (N)
- Discount(s): Specified % of Subscriber's total Monthly Billed BellSouth Charges for local exchange service to the customer (TBR) based upon rates or prices provided in the Service Descriptions and Price Lists, under General Exchange Price Lists and Private Line Price Lists, or the GSST (A) and Private Line Services (B) tariffs (in tariffed states). (N)

<u>Monthly Billed BellSouth Charges</u>	<u>24 Month</u>	<u>36 Month</u>
\$75 - \$249.99	10%	20%
\$250 - \$5400	10%	25%
Hunting Discount	50%	100%

--The term "Monthly Billed BellSouth Charges" means Subscriber monthly billed BellSouth local service charges at qualifying locations for BellSouth services that are local services as set forth in the Service Descriptions and Price Lists, under General Exchange Price Lists and Private Line Price Lists (or the GSST (A) and Private Line Services (B) tariffs in tariffed states), excluding Non-Program Services, other non-regulated charges (other regulated charges in tariffed states), other fees or surcharges, taxes, non-state tariffed charges, certain usage based services, late payment charges, charges billed pursuant to federal or state access service tariffs, charges collected on behalf of municipalities (including, but not limited to services for 911 service and dual party relay services), and charges for services provided by other companies. (For example charges excluded include, but are not limited to, charges for BellSouth Long Distance, Inc., BellSouth Fast Access Business DSL, BellSouth Dedicated Internet Access Service, BellSouth Advertising and Publishing Corporation or Cingular Wireless®) (N) (M)

Material previously appearing on this page now appears on page(s) 35.6.20.1 of this section.

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 All BellSouth marks contained herein and as set forth in the trademarks and servicemarks section of this Tariff are owned by BellSouth Intellectual Property Corporation.

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
(DELETED) (cont'd)	BellSouth Key Customer Promotion (Cont'd)	Rules And Regulations (Cont'd)	(D)
BellSouth's Service Territory— From Central Office where services are available		—Should Subscriber's charges decrease below seventy five dollars (\$75.00), the Subscriber will not receive the <i>Discount</i> until the Subscriber's monthly charges meet this minimum (<i>TBR</i>) amount of seventy five dollars (\$75.00).	(M) (C)
		—Should Subscriber's charges exceed the <i>five thousand four hundred dollars</i> (\$5,400) threshold, the Subscriber will only receive the maximum <i>Discount</i> allowed under this Program for monthly charges up to <i>five thousand four hundred dollars</i> (\$5,400)	(C)
		—The applicable <i>Discount</i> (s) for any given month will appear as a credit in the Other Charges and Credits (OC&C) section of the Subscriber's bill in a subsequent billing period, usually within one (1) or two (2) billing cycles. Subscriber will receive the <i>Discount</i> associated with Subscriber's <i>Monthly Billed BellSouth Regulated Charges</i> (as defined in the applicable BellSouth tariffs) for the respective month in each state while this term election is in effect.	(C)
		—Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term election agreement order.	
		—In the event the Subscriber terminates the Subscriber election agreement, the Subscriber agrees to pay <i>termination charges</i> to BellSouth as provided below based upon the number of months remaining on the term. Similarly, if the Subscriber's BellSouth local exchange service decreases below a business line class of service (e.g. Remote Call Forwarding) at any time during the term, the Subscriber will be deemed to have terminated the term election agreement, and the Subscriber agrees to pay <i>termination charges</i> to BellSouth as provided below based upon the number of months remaining on the term. These charges will appear on a subsequent bill or, if applicable, on the Subscriber's final bill as a charge in the OC&C section. Payment of this charge does not release the Subscriber from other previous amounts owed to BST. Set charge to be multiplied by number of months remaining on term after disconnect: thirty dollars (\$30.00).	(C)
		—Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue requirement may have all locations participate as long as it is billed under the same account and at least one location is located in a specified wire center.	
		—(DELETED)	(D)
		—Unless the Subscriber notifies BellSouth in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term election agreement shall automatically renew for another term as initially selected. BellSouth will provide written and/or verbal reminders to the Subscriber of the Subscriber term election agreement expiration date and the automatic renewal provision beginning approximately one hundred eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber Election agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay full tariffed charges for services.	
		— <i>In tariffed states</i> , the term election is subject to and controlled by the provisions of BellSouth's lawfully filed tariffs, including any changes therein as may be made from time to time; <i>in detariffed states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.</i>	(C)

Material appearing on this page previously appeared on page(s) 35.6.20 of this section.

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ISSUED: December 15, 2006
BY: Marshall M. Criser III, President -FL
Miami, Florida

EFFECTIVE: January 1, 2007
EFFECTIVE: January 1, 2006

<u>BellSouth's Service Territory - From Central Office where services are available</u>	<u>BellSouth 2007 Key Customer Promotion (Cont'd)</u>	--Subscribers who participate in the Program and also subscribe to new service during the term, will not be billed for the line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents, and trunks).	(N)
		--Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in an eligible location and meets the revenue requirement.	(N)
		--Should Subscriber's charges decrease below seventy five dollars (\$75), the Subscriber will not receive the discount until the Subscriber's monthly charges meet this minimum TBR amount seventy five dollars (\$75).	(N)
		--Should Subscriber's charges exceed the five thousand four hundred dollars (\$5,400) threshold, the Subscriber will only receive the maximum discount allowed under this Program for monthly charges up to five thousand four hundred dollars (\$5,400).	(N)
		--The applicable discount(s) for any given month will appear as a credit in the Rewards and Discounts section of the Subscriber's bill in a subsequent billing period, usually within one (1) or two (2) billing cycles. Subscriber will receive the discount associated with Subscriber's Monthly Billed BellSouth Charges (in tariffed states as defined in the applicable BellSouth tariffs) for the respective month in each state while this term agreement is in effect.	(N)
		--Participation in the Program begins on the date the Subscriber commits to a term agreement and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term agreement order.	(N)
		--In the event the Subscriber terminates the Subscriber agreement, the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term. Similarly, if the Subscriber's BellSouth local exchange service decreases below a business line class of service (e.g. Remote Call Forwarding) at any time during the term, the Subscriber will be deemed to have terminated the term agreement, and the Subscriber agrees to pay termination charges to BellSouth as provided below based upon the number of months remaining on the term. These charges will appear on a subsequent bill or, if applicable, on the Subscriber's final bill as a charge in the Other Charges and Credits (OC&C) section. Payment of this charge does not release the Subscriber from other previous amounts owed to BST. Set charge to be multiplied by number of months remaining on term after disconnect: \$30	(N)
		--Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue requirement may have all locations participate as long as it is billed under the same account and at least one location is located in a specified wire center.	(N)
		--Unless the Subscriber notifies BellSouth in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term agreement shall automatically renew for another term as initially selected. BellSouth will provide written and/or verbal reminders to the Subscriber of the Subscriber term agreement expiration date and the automatic renewal provision beginning approximately one hundred and eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay the published rate or prices of the full tariffed charges for services.	(N)
		--In tariffed states, the term agreement is subject to and controlled by the provisions of BellSouth's lawfully filed tariffs, including any changes therein as may be made from time to time; in detariffed states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.	(N)

Material appearing on this page previously appeared on page(s) 35.6.20 of this section.

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A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion	Service	Description	Period Authority
(DELETED) (cont'd)	BellSouth Key Rules And Regulations (Cont'd) Customer Promotion (Cont'd)		(D)
BellSouth's Service Territory— From Central Office where services are available		<p>—Program <i>Discounts</i> as well as Hunting <i>Discounts</i> (for hunting service) apply only to <i>Monthly-Billed BellSouth-Regulated Charges</i> within a state, not across states.</p> <p>—Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.</p> <p>—Complete Choice for Business Package subscribers may participate in the Program, but are not eligible to receive the Hunting <i>Discount</i>.</p> <p>—Subscribers with aggregate annual billing, per state of BellSouth services exceeding <i>sixty five thousand dollars (\$65,000)</i> at the time of enrollment, are not eligible to participate in this promotion.</p> <p>—This promotion may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated. However, Subscribers currently participating under an existing BellSouth Small Business Promotion local exchange term election agreement may migrate to this promotion without incurring any termination liability from the existing program if the Subscriber has twelve (12) months or less remaining under the existing term election agreement for local exchange services with BellSouth, and the Subscriber agrees to <i>the</i> BellSouth Small Business <i>Key Customer</i> local exchange term election agreement that provides for an equal or greater number of business access lines than under their existing local exchange term election agreement. The new local exchange service term agreement will be based upon monthly business access line rates in effect at the time the new local exchange service term election agreement is effective.</p> <p>—Analog Private Line, PRI, BIS T1 and BIS PRI, services will not be included in qualifying revenue under this program or entitled to <i>Discounts</i> for the related revenues.</p> <p>—BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term election agreement.</p> <p>—This BellSouth <i>2006</i> Key Customer Program Subscriber Election shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.</p> <p>—Subscriber understands that their signature on the Key Customer term election constitutes the Subscriber's enrollment in the BellSouth <i>2006</i> Key Customer Promotion under this term election and the applicable tariffs; the signatory must have authority to commit their company to the term election agreement.</p> <p>—Subscriber and BellSouth acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detariffed, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs," or any other references to BellSouth's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tariffed term and conditions are incorporated by reference as if fully included herein. To the extent there exists a conflict between the terms set forth herein and those incorporated by reference, the terms set forth herein shall control.</p> <p>—To the extent not prohibited by tariff, Subscriber may migrate its services to other comparable BellSouth services under a new term under a contract period that is equal to or is greater than the remaining term of the Subscriber's current agreement, if total eligible billing paid by the Subscriber for the new BellSouth program or service is equal to or greater than the billing paid by the Subscriber for the Subscriber's current agreement under agreement, the service orders to install the new BellSouth service and to disconnect the current BellSouth service are related and coincide and the new BellSouth service is purchased for the same Subscriber location unless involving a move from one location to another. Such migration will not cause termination under section</p>	(C)

ISSUED: December 15, 2006 ~~ISSUED: December 16, 2005~~

EFFECTIVE: January 1, 2007 ~~EFFECTIVE: January 1, 2006~~

BY: Marshall M. Criser III, President -FL

Miami, Florida

BellSouth's BellSouth
Service Territory - 2007 Key
From Central Customer
Office where Promotion
services are (Cont'd)
available

7 of this Subscriber Election Agreement.

(N)

(E)

Program Restrictions

(N)

--Program discounts as well as Hunting Discounts (for hunting service) apply only to Monthly Billed BellSouth charges within a state, not across states.

(N)

--Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.

(E)

(N)

--Complete Choice for Business Package subscribers may participate in the Program, but are not eligible to receive the Hunting Discount.

(E)

(N)

--Subscribers with aggregate annual billing, per state of BellSouth services exceeding sixty five thousand dollars (\$65,000) at the time of enrollment, are not eligible to participate in this promotion.

(N)

--This promotion may not be used concurrently with any previous or existing local exchange service term agreement programs, unless otherwise stated.

(N)

--However, Subscribers currently participating under an existing BellSouth Small Business Promotion local exchange term agreement may migrate to this promotion without incurring any termination liability from the existing program if the Subscriber has twelve (12) months or less remaining under the existing term election agreement for local exchange services with BellSouth, and the Subscriber agrees to the BellSouth Small Business Key Customer local exchange term agreement that provides for an equal or greater number of business access lines than under their existing local exchange term agreement. The new local exchange service term agreement will be based upon monthly business access line rates in effect at the time the new local exchange service term agreement is effective.

(N)

(E)

--Analog Private Line, certain usage based services, PRI, BIS-T1, BIS-PRI, or Metro Ethernet services will not be included in qualifying revenue under this program or entitled to discounts for the related revenues.

(E)

(N)

--BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term agreement.

(E)

--This BellSouth 2007 Key Customer Program Agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.

(E)

(N)

--Subscriber understands that their signature on the Key Customer Program Agreement constitutes the Subscriber's enrollment in the BellSouth 2007 Key Customer Promotion under this agreement and the applicable tariffs; the signatory must have authority to commit their company to the term agreement.

(N)

--Subscriber and BellSouth acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detariffed, all references to "BellSouth's General Subscriber Services Tariff," "BellSouth tariffs," "BellSouth's lawfully filed tariffs," or any other references to BellSouth's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tariffed term and conditions are incorporated by reference as if fully included herein. To the extent there exists a conflict between the terms set forth herein and those incorporated by reference, the terms set forth herein shall control.

(N)

(E)